



CREDIT PROFESSIONALS INTERNATIONAL

PACIFIC NORTHWEST COUNCIL DISTRICT TEN

Serving the Northwest Credit Community Since 1937

September 2009

Message from the President

CPI: THE ESSENTIAL PIECE Where Do You Fit In?



Oh where, oh where have our summer days gone? Oh where, oh where can they be?



Wasn't it just a couple of weeks ago we were planning for District and then International CPI conferences? Planning our summer time activities with family and friends and looking forward to the much awaited vacation time to recharge and re-energize. Well, I am here to tell you that someone has ran over my energizing - recharging "bunny" and I am desperately looking for a replacement. Has this happened to any of you?

September is upon us and with that it is time to start regrouping our local CPI associations. Membership dues for the upcoming year are to be collected and mailed to the District Treasurer **Debby Buck** (\$18.00 per member) and to the International Office (\$80.00 per member) by October 1, 2009. It is up to each local association to determine what amount their local dues will be. I have attached a sample dues form that can be use as well as the Personal Data Form that should be sent in with District dues and a copy to the International Office. This form is very important for building a current and accurate data base of our membership.

We have several "At Large" members who will need to complete the attached membership form and information sheet. Please send District and International dues by the same deadline of October 1, 2009. Dues for these members are \$18.00 District and \$80.00 International. Please ask your local Secretary or Treasurer to do a recap of the dues collected (Dues Report Form) and send it to the International Office. This same form can be modified and used to send to the District Treasurer with our District dues. If you have any questions, please contact Debby Buck.

Election of local officers is also held in September with installation to follow. The new officers will begin their

duties on October 1, 2009. With that it is necessary to send a completed Change of Officer form to the International Office, and please fax or email me a copy of those changes as well. This form is also attached.

Enough about forms and attachments. I hope this summer went well for everyone. Flathead Valley CPI enjoyed hosting our District Conference in May and thank you again to everyone who made the trip to Montana. In June, **Mary Lou Addy** and committee did an excellent job hosting the International Conference in Silverdale, Washington. I had the pleasure of attending and so enjoyed spending time with our district group as well as many from other parts of the country. It was great fun and the education was exceptional. Please go to the www.creditprofessionals.org site and read the Post Conference Capsule located in the "members only" section. You will recognize many old friends.

Our new International President is **Jean Jervis** from Ann Arbor, Michigan. Jean has offered her email if you have any questions or concerns. cpipresident@aol.com
President Jean's theme, **G.E.M.**, is **G**rowing in Knowledge; **E**ducating Your Community; and **M**entoring Others. I am looking forward to getting to know our new International

<u>Highlights in this Issue</u>	<u>Page</u>
Message from the President	1
Message from the 1 st Vice President	2
International Representative's Letter	2
Message from the Certification Chair	3
International Conference Dates	3
Draft Local Association Press Release	4
2009 International – Silverdale Photo Recap	5 - 8
District 10 Officers	8
District 10 Committee Chairs	9
Sample Dues Invoice Form	10
Personal Data Form	11
At Large Personal Data Form	12
Dues Report Form	13 - 14
Local Association Change of Officer Form	15 - 16

officers. Please take the time to do so as well.

Special congratulations to our own **LaFrance Grubbs**, CCCE who was inducted into the International Hall of Fame. This award is given as a special recognition to members and non-members who have made special contributions of a lasting nature to CPI. Way to go LaFrance. We are so very proud of you!

As a reminder to everyone, we need to find a new way to entice new and old members alike to come to CPI. With the downturn in today's economy the need for this association is even greater. Jobs are opening each day for people in the credit industry and who better to help them with their ongoing education, but CPI. The International office has developed a "press release" than can be used in our local communities as an aid say in a membership blitz. That release is also included in the mailing.

And speaking of membership, our International 1st Vice President **Billie Plasker** has put forth a membership challenge that will include all districts. It is the East (Districts 3- 4, 5, 12) vs the West (Districts 7-9, 8, 10), with a special recognition at the 2010 International Conference in Bentonville Arkansas to the winners. Are we up to it members??

Thank you so much for allowing me to again serve as president for District 10. I love this district and all the members in it. The quality and professionalism of this group continues to amaze me. I have grown so much just tagging along on the coat tails of all the wonderful people before me as well as the ones beside me. I only hope we can continue to hang on and start to rebuild our membership back to what it once was. Please send me any suggestions or concerns about our district. I can be reached anytime by this email mags@bresnan.net or by phone 406-755-4506.

Respectfully,

Margaret Ewert-Moen, PCE
District 10 President

Message from the 1st Vice President

Greetings to District 10!

I hope all of you have been enjoying the summer. It has been pretty dry and hot in my neck of the woods, it got to 106 degrees!

It's time to be thinking of the 'new year' again. Time to elect officers, and time to pay dues, time to retain members, and find new ones as well. The District dues go directly to Debra Buck, our District Sec/Treas, and of course the International dues go to the International office in St Louis. Once your dues have been paid you will

receive the new CPI Education Manual, once again it sounds like it will be a good one.

I know this has been a difficult year for our country, and it has been hard on many businesses. Because of this I am sure having your boss pay your dues may be a problem. I know many members pay their own dues, and it may be difficult for you as well. I know that personally CPI has been very beneficial in my life. It has helped me grow, personally and professionally, and I consider many of my fellow CPI members are a part of my family.

Please do not hesitate to contact any of your District Officers, or Past District Presidents if you have any questions or concerns.

Enjoy the rest of your summer, and I hope to see you soon.

In Friendship,

Vicki LeDuc, CCCE/MPCE
District 10 Vice President
Lewis County WA

International Representative's Letter

I sure do agree with President Margaret on how fast this summer has gone. I just cannot believe that summer is almost over and we are ready to gear up for another year in CPI!!

Jim & I traveled to Oregon in June, to visit our families and to attend the International Conference in Silverdale, WA. I was able to ride to Silverdale with Mona Slocum and Betty Nichols, so that Jim could have a couple of extra days with his family before traveling up for the Conference. I sure enjoyed my time with Betty and Mona and getting a chance to visit all the way there.

For all of you that missed the conference, it was a great time and Mary Lou and her committee did an outstanding job. We had great speakers, great entertainment and a fun trip to Leavenworth. District Ten should feel very proud that this Conference will always be remembered as one of the great ones!!

I am serving this year as International First Vice President for also as the International Representative for District Ten. My biggest responsibility for International this year is serving as membership chairman. We are holding a contest between Team East and Team West to see who can bring in the most members.

The contest will run from October 2009 through April 2010. President Margaret should have received all the information regarding this in her mailing from International. I look forward to working with all the District Presidents to make this contest fun for everyone and in the end having lots of new members. You will be getting more information on this contest as we get into our CPI year.

Our Strategic Planning meeting is scheduled for October 15-17 in St. Louis, Mo. I know that Joyce Jones and I will be attending from District Ten. Please contact one of us if you have any concerns or ideas that you would like us to bring up at this meeting. This is a very productive meeting and with your input it would even be more so.

I look forward to serving as your International Representative again this year and look forward to District Conference in Great Falls next April.

Remember President Jean's theme:

- G** -- Growing in Knowledge
- E** -- Educating your Community
- M** -- Mentoring Others

Working together as a team this year we can do all of these, and more.

Billie Plasker
1st Vice President
Credit Professionals International

Message from the Certification Chair

What Is Certification?

Professional certification is a means of verifying, through a third party (Credit Professionals International), your undergraduate and graduate education, work experience, continuing education efforts, published articles, speaking engagements and involvement in professional organizations.

Levels of Certification

- Professional Credit Associate PCA
- Professional Credit Specialist PCS
- Professional Credit Executive PCE
- Master Professional Credit Executive MPCE

Congratulations to **Tammy Mason, PCS** of Yakima Valley CPI for receiving her certification and recognition at the International Conference in Silverdale. Also, I upgraded to MPCE.

Did you renew or apply for certification? District Ten has 28 members certified but 18 of us need to renew in 2009. The process to renew is simple. Just complete the application form and mail with your check for the certification level to **Mona Ellisey**. See the website, *The Crier*, or call me at 541-259-1865 for more information.

These are the certified members in District Ten and their certification expiration dates:

• Mary Lou Addy	MPCE	2009
• Nancy Amend	PCE	2013
• Tammy Bennett	PCS	2009
• Debra Buck	PCS	2009
• Margaret Ewert Moen	PCE	2010
• Tracy Harden	PCS	2013
• Nancy Holiman	MPCE	2010
• Darla Hoover	PCA	2009
• Joyce Jones	MPCE	2013
• Tammy Mason	PCS	2014
• Betty Nichols	MPCE	2014
• Billie Plasker	PCS	2012
• Mona Slocum	MPCE	2013
• Margie Vaught	PCE	2012
• Marlene Wilcox	MPCE	2010

If your name is not listed above or your expiration date is 2009 then you need to apply or renew your certification status. If you have renewed or applied for certification, please let me know so I may update my Certification list. Don't wait any longer—do it now.

Betty Nichols PCE
District Ten CPI Certification Chairman
541-259-1865
bnichols@proaxis.com

Join Us at International Conference
June 17 – 20, 2010
Bentonville/Rodgers, Arkansas

DRAFT PRESS RELEASE

[Print this news release on your association's letterhead. Most media prefer to receive news releases by e-mail. Check their websites or call to determine to whom to send the release and to obtain the proper e-mail address.]

JOB GROWTH SEEN IN SOME AREAS OF CREDIT INDUSTRY

For Immediate Release

(city) (state) (date) The downturn in today's economy has boosted unemployment in many areas but it has had the opposite effect in some areas of the credit industry.

"Our members working in credit counseling, the collections field and credit management for many businesses are particularly busy," says **(name), (title) (local association)**.

There are job opportunities in these and other fields in the credit industry, **(last name)** said, but applicants need to be qualified.

Those most likely to be hired are people who have previously worked in the credit industry and new or recent graduates who have skills matching jobs in the credit field.

"A good way to learn about job openings or to refresh or enhance your skills in this field is to join **(local association)**" **(name)** said. "Our meetings provide networking opportunities and continuing education programs for anyone working or seeking to work in the credit industry."

(name) added that **(his/her)** association is part of Credit Professionals International (CPI), which provides a wealth of credit education material and opportunities for its members. It also offers a professional certification program that, **(he/she)** said, "may give you an edge when applying for a job in the credit industry."

(local association) also provides credit education programs and materials for consumers. "We focus on doing this during Credit Education Month, which is sponsored by CPI each March, but we can provide programs and materials at any time," **(last name)** said. "We work with everyone—from children through retirees."

To learn more, visit the **(local association)** website (**website address**), as well as the website of CPI (www.creditprofessionals.org). You may also contact **(name, phone, e-mail)**.

Media Contact:

(name)

(phone)

(e-mail)

District 10 on the Web
www.cpi-district-10.org

2009 International Conference – Silverdale, Washington



2008 – 2009 CPI President Esther Brinkley



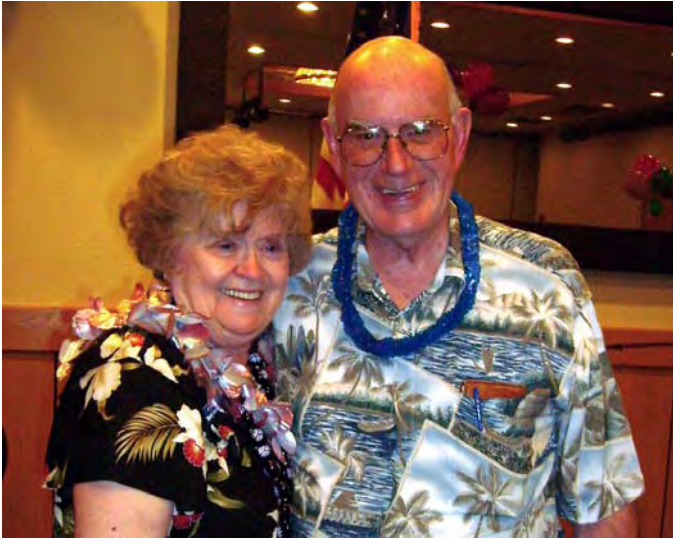
Keynote Speaker Neal Jensen



Margaret Ewert-Moen and LaFrance Grubbs



2009 – 2010 CPI Officers Billie Plasker (First Vice President) and Jean Jervis (President)



Conference Chair Mary Lou and Tom Addy



Mary Lou Addy and Neal Jensen enjoy Leavenworth



Cindy Westenhofer, Margaret Ewen-Moen, Tammy Mason and Charlotte Maness



Jill Jaeckel and Linda Simbeck



2009 Hall of Fame Inductees Charlotte Maness, LaFrance Grubbs and Joyce Dove



Mona Slocum, Betty Nichols and LaFrance Grubbs



Mona Slocum, Pat Evans and Tracy Harden



District Ten Helen B. Sawyers Award Winners: Terry Rowe (2008), Betty Nichols (2007), Nancy Swaffield (2009), Marlene Wilcox(2005), Mary Lou Addy (2006) and LaFrance Grubbs (2004)



Marlene Wilcox presents 2009 CPI of the Year Award to Rhonda McKinney



2009 – 2010 CPI Executive Board Linda Bridgeford, Dianne Radcliffe, Jean Jervis, Billie Plasker, and Esther Brinkley

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CREDIT PROFESSIONALS INTERNATIONAL

DATE OF INVOICE:

SEND COPY OF THIS INVOICE
AND PAYMENT TO:

BILL TO:

MEMBERSHIP DUES FOR 2007/2008 (Paid through September 30)

Local: \$ _____ Members Name: _____

State: \$ _____ Local Association: _____

District: \$ _____

International: \$ 80.00

Total Dues Paid \$ _____

PUBLICATIONS

___ *The Credit Professional*, annual (CPI Magazine) Free

___ *CPI The Credit Connection*, 3/year (plus August issue is free to all members) \$15.00*

___ *Membership Directory* (Printed in the spring) Free

Total For Publications \$ _____

TOTAL FOR DUES AND PUBLICATIONS \$ _____

Make checks payable to your local CPI Association

***The following receive a free full subscription to The Connection: At-Large and Direct members, CPI Board of Directors, Foundation Board of Directors, CPI Committee chairs and committee members, Past International Presidents, Career Club Officers, District and State Officers, Local Association Presidents.**

**CREDIT PROFESSIONALS INTERNATIONAL
PERSONAL DATA FORM**

Ms./ Mrs./ Mr. First Name: _____ Middle Name: _____

Last Name: _____ Suffix: _____ Informal Name: _____

Designation/Certification: _____ Work Title: _____

Home Address:

Work Address:

Street Address or PO Box

Company Name

City, State, and Zip

Street Address or PO Box

(_____) _____
Home Phone Number

City, State, and Zip

E-mail Address

(_____) _____
Work Phone Number

(_____) _____
Fax Number

For all mailings please use my: _____ home address _____ work address

Publication in the directory please use my: _____ home address _____ work address

Please check the description that best fits the company at which you are employed:

- | | | |
|---|--|---|
| <input type="checkbox"/> Accounting Firm | <input type="checkbox"/> Association | <input type="checkbox"/> Automotive |
| <input type="checkbox"/> Attorney | <input type="checkbox"/> Banking | <input type="checkbox"/> Collection Agency |
| <input type="checkbox"/> Commercial Credit | <input type="checkbox"/> Construction | <input type="checkbox"/> Credit Bureau |
| <input type="checkbox"/> Credit Card Company | <input type="checkbox"/> Credit Counseling | <input type="checkbox"/> Credit Union |
| <input type="checkbox"/> Educational Institution | <input type="checkbox"/> Finance Company | <input type="checkbox"/> Florist |
| <input type="checkbox"/> Funeral Home | <input type="checkbox"/> Government | <input type="checkbox"/> Insurance |
| <input type="checkbox"/> Investments | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Medical |
| <input type="checkbox"/> Mortgage Company | <input type="checkbox"/> Petroleum | <input type="checkbox"/> Professional Speaker |
| <input type="checkbox"/> Publishing/Newspaper | <input type="checkbox"/> Real Estate | <input type="checkbox"/> Retired |
| <input type="checkbox"/> Retail | <input type="checkbox"/> Savings & Loan | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Title Company | <input type="checkbox"/> Television/Radio | <input type="checkbox"/> Utility |
| <input type="checkbox"/> Other (please specify) _____ | | |

How did you find out about CPI? _____

What year did you join CPI? _____

Spouse's Name _____

Birthday (month and day) _____

Please return this form with dues bill and payment to:

**Credit Professionals International
10726 Manchester Road, Ste. 210
St. Louis, MO 63122
Phone and fax: 314-821-9393
e-mail: creditpro@creditprofessionals.org**

**CREDIT PROFESSIONALS INTERNATIONAL
PERSONAL DATA FORM
AT LARGE MEMBERSHIP**

Ms./ Mrs./ Mr. First Name: _____ Middle Name: _____

Last Name: _____ Suffix: _____ Informal Name: _____

Designation/Certification: _____ Work Title: _____

Home Address:

Work Address:

Street Address or PO Box

Company Name

City, State, and Zip

Street Address or PO Box

(_____) _____
Home Phone Number

City, State, and Zip

E-mail Address

(_____) _____
Work Phone Number

(_____) _____
Fax Number

For all mailings please use my: _____ home address _____ work address

Publication in the directory please use my: _____ home address _____ work address

Please check the description that best fits the company at which you are employed:

- | | | |
|---|--|---|
| <input type="checkbox"/> Accounting Firm | <input type="checkbox"/> Association | <input type="checkbox"/> Automotive |
| <input type="checkbox"/> Attorney | <input type="checkbox"/> Banking | <input type="checkbox"/> Collection Agency |
| <input type="checkbox"/> Commercial Credit | <input type="checkbox"/> Construction | <input type="checkbox"/> Credit Bureau |
| <input type="checkbox"/> Credit Card Company | <input type="checkbox"/> Credit Counseling | <input type="checkbox"/> Credit Union |
| <input type="checkbox"/> Educational Institution | <input type="checkbox"/> Finance Company | <input type="checkbox"/> Florist |
| <input type="checkbox"/> Funeral Home | <input type="checkbox"/> Government | <input type="checkbox"/> Insurance |
| <input type="checkbox"/> Investments | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Medical |
| <input type="checkbox"/> Mortgage Company | <input type="checkbox"/> Petroleum | <input type="checkbox"/> Professional Speaker |
| <input type="checkbox"/> Publishing/Newspaper | <input type="checkbox"/> Real Estate | <input type="checkbox"/> Retired |
| <input type="checkbox"/> Retail | <input type="checkbox"/> Savings & Loan | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Title Company | <input type="checkbox"/> Television/Radio | <input type="checkbox"/> Utility |
| <input type="checkbox"/> Other (please specify) _____ | | |

How did you find out about CPI? _____

What year did you join CPI? _____

Spouse's Name _____

Birthday (month and day) _____

Please return this form with dues bill and payment to:

**Credit Professionals International
10726 Manchester Road, Ste. 210
St. Louis, MO 63122
Phone: 314-821-9393 Fax: 314-821-7171**

CREDIT PROFESSIONALS INTERNATIONAL DUES REPORT FORM
International dues are due October 1, 2009, and are delinquent after October 31, 2009,
payable as follows:

<u>Regular Returning Members:</u>	\$80.00 per year.
<u>Multiple Memberships:</u>	\$65.00 per year. After a company has paid two (2) full memberships at \$80.00, additional memberships are \$65.00 per member.
<u>New members</u>	\$80.00 per year (if joining July 2, 2009, through April 1, 2010) \$40.00 (if joining April 2, 2010 through June 30, 2010.)
(note: dues for both groups of 2009-2010 new members are paid through September 30, 2010)	
<u>Past International Presidents:</u>	\$0 exempt from paying International dues.

Local Association/State/District: _____

Signature of person preparing report: _____

Fiscal Year of Dues: _____ **Payment by:(check one) ___ Check ___ PayPal**

# _____ Regular Members at \$80.00	\$ _____
# _____ Multiple Members at \$65.00	\$ _____
# _____ New Members at \$80.00	\$ _____ (those joining July 2 through April 1)
# _____ Past International Presidents	\$ _____
# _____ New Members at \$40.00	\$ _____ (those joining April 2 through June 30)
# _____ Total Number of Members & Payment	\$ _____ Date: _____

❖ **RETURN THE FOLLOWING TO THE CORPORATE OFFICE: CPI, 10726 Manchester Rd., Ste. 210, St. Louis, MO 63122. Phone and fax: (314) 821-9393.**

- ✓ Personal Data Form (if applicable)
- ✓ International Dues Report Form
- ✓ Payment (Payable to CPI)

NAME OF MEMBER	New Member	Renewing Member	Amount Paid
Sample: Jane Doe		√	\$80.00
1.			
2.			
3.			

NAME OF MEMBER	New Member	Renewing Member	Amount Paid
4.			
5.			
6.			
7.			
8.			
9.			
10.			
11.			
12.			
13.			
14.			
15.			
16.			
17.			
18.			
19.			
20.			

**CREDIT PROFESSIONALS INTERNATIONAL
LOCAL ASSOCIATION CHANGE OF OFFICER FORM**

Please use this form to report your Local Association's 2009/2010 Officers. We need this official report for your permanent Local Association file. Be sure to fill out both pages of this form. **Until this form is received in the Corporate Office, mail will continue to be sent to the 2008/2009 Local Association President. Please send a copy of this form to your District President and State President (if applicable).**

Also, please send a current copy of your local's current Bylaws and Standing Rules with this form.

Name of Local Association: _____

District: _____ **Date of Election:** _____ **Date Officers Begin:** _____

President: _____

Company: _____

Address: _____

City, State, Zip: _____

Home Phone: (_____) _____ E-Mail: _____

Work Phone: (_____) _____ Fax: (_____) _____

1st Vice President: _____

Company: _____

Address: _____

City, State, Zip: _____

Home Phone: (_____) _____ E-Mail: _____

Work Phone: (_____) _____ Fax: (_____) _____

2nd Vice President: _____

Company: _____

Address: _____

City, State, Zip: _____

Home Phone: (_____) _____ E-Mail: _____

Work Phone: (_____) _____ Fax: (_____) _____

OVER

Secretary: _____
Company: _____
Address: _____
City, State, Zip: _____
Home Phone: (_____) _____ E-Mail: _____
Work Phone: (_____) _____ Fax: (_____) _____

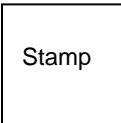
Treasurer: _____
Company: _____
Address: _____
City, State, Zip: _____
Home Phone: (_____) _____ E-Mail: _____
Work Phone: (_____) _____ Fax: (_____) _____

Other Officer: _____
Company: _____
Address: _____
City, State, Zip: _____
Home Phone: (_____) _____ E-Mail: _____
Work Phone: (_____) _____ Fax: (_____) _____

Other Officer: _____
Company: _____
Address: _____
City, State, Zip: _____
Home Phone: (_____) _____ E-Mail: _____
Work Phone: (_____) _____ Fax: (_____) _____

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 Phone and Fax: (314) 821-9393
 Email: creditpro@creditprofessionals.org

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